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PAUL DAVIS

Restoration & Remodeling

a division of  KEITH TREMBLEY Builder, Inc.

Keith Trembley Builder installs 50 Pella® windows, 3 doors at MMA President's House

How do you install 50 new Pella® windows and three new Pella doors at the President's House at Maine Maritime Academy, starting two weeks before Christmas?



Very carefully, one or two rooms at a time, while making sure that everything looks just right after the job is done.

The project was completed by Keith Trembley Builder, Inc., in early January, with minimal disruption to the household of MMA President Leonard Tyler and his wife, Bonnie.

It was the largest window replacement project that Keith Trembley Builder has done since becoming a Certified Pella ContractorSM last summer.

There are only a dozen or so Certified Pella Contractors in Maine. They all have special training in window and door replacement, but they are also able to do whatever structural work a project may require.

Keith Trembley Builder takes window and door replacement very seriously, according to estimator Gary Proulx, who oversees all Pella projects for the company.

"At Keith Trembley Builder, we never just replace doors and windows," Gary says. "We feel it's important to go the extra



The President's House at Maine Maritime Academy.

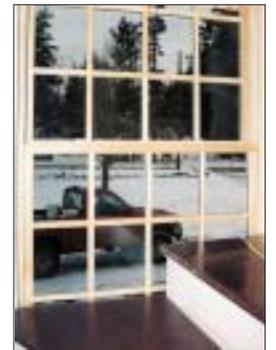
mile and make sure the job looks right."

For example, houses have a tendency to settle, and especially in older houses, the windows and doors may be slightly off-square or out of plumb.

"The window we're replacing may be half an inch off square, but we can't put the new window in that way," he says. "It has to be lined up so that it looks right."

It's not something a worker can automatically fix with a level or a plumb line.

"Whether it's plumb or not is irrelevant," Gary says, "It's got to look right. You may have to improvise to keep the sight lines so your eye perceives the window or door as being straight, even though there may be some settlement from one side of



This window and one other required special work because the staircase was in the way.



Nate Osborne places a shim under a replacement window to ensure a perfect fit.

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Owner's Corner: New electrical, plumbing divisions mean better customer service

I recently participated in an old-fashioned barn-raising project. It felt truly wonderful to actively work with my hands again. The sense of accomplishment was very nice. However, it took two entire weeks for my back to "heal up." That, along with some gray hairs (OK, a lot of gray hairs) really lets me know that I'm not getting any younger.

Reflecting back, I also realized that this is our 25th year in business! These have been 25 busy, rewarding years, indeed. No matter where I am in Maine, I seem to keep running into homeowners who our company has worked for, or who have heard of our reputation for quality work. That gives me a real sense of accomplishment.

We've seen a lot of changes over the past 25 years, and we've had our share of ups and downs. But throughout, I've been fortunate to continue to do what I enjoy most—building things, creating living spaces for people to enjoy, and helping people achieve their vision of what they want in their homes. I want to thank all of you for allowing me—and Keith Trembley Builders—that opportunity.



Keith Trembley
Owner

Bill Wolfe to head new Plumbing Division of Paul Davis Restoration

Bill Wolfe of Greenbush, a plumber with 25 years of experience, has joined Keith Trembley Builder/Paul Davis Restoration as head of the newly formed Plumbing Division of PDR.

For the past five years, Bill worked as a plumber with Dan Dupuis of Bradley. Before that, he worked for Norris Preble of Bangor.

Bill will handle most of the plumbing work for Keith Trembley Builder/Paul Davis Restoration, including insurance losses, new home construction, and renovation work.

The Plumbing Division will also market outside PDR to the general public for new home construction, residential plumbing upgrades, and plumbing repairs.



Bill Wolfe

Our Customer Pledge

You are entitled to be treated with friendliness, honesty, courtesy, and respect. You will receive full value for your money and a good buy at a fair price. You are entitled to prompt, courteous, and knowledgeable answers to your questions. We strive to treat you exactly as we want to be treated when we are someone else's customers. We will work hard to assure that you are proud of your investment in your home, and that your satisfaction is our main concern

Our Customers Write

Great to work with

To: Gary [Proulx]
I just wanted to thank you for taking care of our front door. As you know, we were very happy with the outcome of the kitchen. You and Keith Trembley Builder were great to work with.

Thanks again,
Joan Kostacopoulos

Should be proud

Paul Davis Restoration survey response from Jay Clement:

I have never ever had a company that has ever been that good, and I have my own business. I have never worked with someone who said they would call or say they would show up on this day and time and did. It is very, very unusual to see this, and they should be proud. A lot of companies are afraid of follow-ups, but PDR shouldn't.

Our Values

Below is a list of values that our company as a whole supports and exercises each and every day:

Commitment	Honesty	Initiative
Integrity	Respect	Empathy
	Dependability	

Laurie Cates named marketing director

Laurie Cates of Old Town has been named marketing director for Keith Trembley Builder, Inc./Paul Davis Restoration. Laurie comes to KTB/PDR from the Bangor Daily News, where she worked for 10 years in the advertising and circulation departments.



Laurie Cates

News and Notes

Fire safety programs

Keith Trembley Builders, Inc./Paul Davis Restoration will be teaming up with the Orono and Old Town Fire Departments to provide fire safety information and coloring books to kids in grades K-5 in March.

The program will be held at the Asa Adams Elementary School in Orono on March 15 by Dennis Bean of the Orono F.D. Dennis' twin brother, Dan, an Old Town firefighter, will visit the Old Town Elementary school sometime in March.

3-Day Drying seminar

Keith Trembley Builders, Inc./Paul Davis Restoration will hold a "Three-Day Drying" seminar for all agents and adjusters on Thursday, March 24, from 9 a.m. to 3 p.m. at the Merry Manor Inn, 700 Main St., South Portland.

The seminar will provide information on how Paul Davis Restoration dries a room that has been water damaged. The seminar title refers to PDR's guarantee that the room will be dry within three days.

Custom-built porch makes Brewer home 'warm and inviting'

What can you do when you want to improve the looks of your home—to make it warm and inviting instead of cold and austere?

That was the question facing the owners of a garrison-style house in Brewer last summer.

Their solution was to call Keith Trembley Builder, Inc.

"The owners felt the front of their house just didn't look nice," explains Gary Proulx, estimator for Keith Trembley Builder. "The problem was that it looked tall and cold when you drove up to it, not warm and inviting. The appearance of the house was very unlike the people themselves. They're as nice a couple as you'd want to meet."

But it's one thing to know what you don't like; it's something else to figure out how to fix it so that it looks right.

Gary went to Brewer to meet the couple to talk about adding a deck and possibly making other changes to make the house seem less big and square. As he was talking with them, he noticed



A half-round ceiling surrounds the window above the front door.

the half-round window above the front door, which had stained glass that the owners wanted to preserve.

He suggested incorporating the half-round window into the design, and started sketching. After a few moments, he showed a rough



Both the owners and their grandchildren love the new porch.

sketch to the owners, and asked, "What about something like this?"

The owners liked the concept, but said they didn't want just an 8-foot deck—they wanted a porch that they could go out and sit on.

"They were thinking of a farmhouse type of porch," he said. "Families gathered on the porch in those days."

Gary said he would go back to the office to work out the details of a farmhouse-style porch, and come back with a finished sketch.

The porch roof couldn't be too high, because it would impede upon the lower half of the upper windows. It couldn't be too low, because that would make it too flat, and snow would be a problem. The width of the porch wound up being about 12 feet, because that's what the roof pitch would allow.

Based on that, Gary drew up another sketch, with a half-round ceiling surrounding the window above the front door.

"The half-round ceiling breaks up the long flat porch roof and gives the house more curb appeal," Gary says. "The owners also hung a light in the half-round area, which adds a touch of class to the porch."

The new porch has three ceiling lights and fans, and the ceiling is totally encapsulated with a special vinyl paneling to replicate the old porch style. Cedar railings were installed with ballisters 4" apart, so that it's safe for kids. The owners also wanted the porch to have a big wide entrance.

"Normally, we'd have 5 or 6-foot wide steps. For this porch, the steps are 12 feet wide, with a center hand rail.

The result has been a major transformation of the house's appearance.

"People can't believe it's the same house any longer with the new porch," Gary says, "and that includes the owners. The owners are ecstatic. They



The owners felt their Brewer home (above, at the start of the project) was cold and austere . . .



Gary Proulx's final sketch of the project.



. . . the new porch makes it warm and inviting.

spend many a summer evening out on that porch. It's nice and cool, and the fans blow a wisp of air to keep the bugs away. The grandchildren spend all kinds of time out there. Because of the gate, they can play and ride their tricycles on the porch, and grandma and grandpa don't have to worry about them."

Gary says that from start to finish, the project was a collaborative effort between the owners and Keith Trembley Builder.

"We went from a conversation to a sketch to a finished project," he says. "The end result was a custom-built porch that has enhanced the quality of their lives and the value of their home. It's the type of project that shows who we are and what we can do. It's one of the things that sets Keith Trembley Builder apart."

Keith Trembley Builder, Inc.

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Keith Trembley Builder, Inc. has been in business for over 20 years. We provide services all over Maine for all of your building, remodeling, and restoration needs.

Has your address changed? If you would like to continue to receive this newsletter, call us at 827-4205 and let us know your new address!

KTB in the Community

Barn-Raising in Milford

When friends of Vanessa and Charlie Koch organized a two-day "barn-raising" last fall to complete an addition to their home in Milford, Keith



Trembley Builder, Inc., responded by donating the needed building

materials. The Koches had started building the addition, but had to stop when their son Andrew was diagnosed with a liver condition and had to be treated at Maine Medical Center in Portland. Andrew received a liver transplant in Boston and is now at home living in a bubble.

Totally Trades Career Expo for Women

Stacey Goodwin, estimator and head of Keith Trembley Builder/Paul Davis

Restoration's Portland Division, recently spent a day at the Totally Trades Career Expo for



Women, teaching teenage girls about construction at the tech school in Portland.

KTB installs 50 Pella® windows at MMA

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the window or door to the other."

Gary says the MMA job was unique, because of the prominence of the MMA President's House in the community, and because of the busy holiday season.

"Because of our reputation, the Pella sales rep insisted that we be the people on this job," Gary says "It was a very high-profile job, with very expensive antiques in the house, so it had to be done right, and in a reasonable time frame. And if there were structural issues related to the project, they had to be addressed at the time. We were selected because we're an all-around contractor that can take care of whatever needs to be done."

For example, one of the front staircases in the house was built after the exterior of the house in an area with several windows.

"Replacement windows are normally installed from inside and are pushed out against the blindstops," Gary says. "With these windows, the staircase was in the way, so we had to go outside, make some modifications, put the windows in from the outside and then rebuild it from the outside."



One of the three new Pella doors.

Gary said the crews were restricted to where and how they could work, because President and Mrs. Tyler were still living in the house and entertaining during the Christmas holidays.

"On the first and second floors, we did a room or two at a time so we wouldn't disrupt the entire household," Gary said. "All in all, it worked out pretty well during what would normally be the worst possible time to tackle a job like this."

Most of the time, the work was done by a three-man crew led by Nate Osborne. However, if the weather was too cold and windy, they found projects to do at other job sites. "There were some days when it was just too cold to take out windows," Gary said.