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# PAUL DAVIS

## Restoration & Remodeling

a division of  KEITH TREMBLEY Builder, Inc.

## Keith Trembley Builder completes phase 2 at Hews cottage on Sebec Lake

Keith Trembley Builder has completed phase 2 of the renovations to the Ken and Linda Hews property on Sebec Lake, which will transform it from a very nice year-round cottage to a wonderful retirement home.

The project included:

- A new oversized garage with a loft to provide storage space and a place for guests and grandchildren to stay during the summer.
- New vinyl siding for the main cottage with full coverage alum-wrapped trims.
- A new driveway with Redi-Rock retaining walls and steps, along with a much-needed expanded turnaround and parking area.



*New vinyl siding will mean no more painting at the cottage.*

- Repairs to the drainage around the cottage's original foundation to prevent water from getting into the basement.

Phase 1 of the renovations were  
*(Please turn to page 3)*



*The slab is poured and framing starts to go up on the new oversized garage at the Hews cottage on Sebec Lake. The cottage will be the Hews' retirement home.*

## Owner's Corner: Helping others

A short while ago, a customer told one of our sales representatives that she thought Keith Trembley Builder was "a very Christian company."

Frankly, this puzzled me. I have my personal religious beliefs, and I'm sure most of my employees do, too, but I have never thought of religion as a company matter.

A few days later, we were talking around the dinner table, and I mentioned that comment to my daughter's boyfriend, who does a lot of plumbing work for Keith Trembley Builder. He said he had heard that same comment not just once, but a couple of times.

We talked for a while about what these customers meant by calling us "a very Christian company." I still don't know for sure, but I hope they mean that we're doing the right thing. Not only that, but that we're doing what we should be doing *because* it is the right thing, and not because someone is watching us.

Our company motto is "Where Honesty and Integrity Still Exist." Honesty and integrity are important religious values, but we think they are essential ingredients of a successful business, as well. One of the tests of honesty and integrity is whether you maintain the same standards even when no one is looking—especially when no one is looking. This is particularly important in the construction and home repair business, because at the end of the day, most the work—whether it's electrical, carpentry, or plumbing—is covered up with sheetrock. Your pastor, priest, or rabbi wants you to adhere to your religious principles whether or not you think someone is watching. Our customers know that's the standard that we apply to everything we do.

Sincerely,  
Keith Trembley



Keith Trembley  
Owner

## Our Values

Below is a list of values that our company as a whole supports and exercises each and every day:

Commitment  
Honesty  
Initiative  
Integrity  
Respect  
Empathy  
Dependability

## Our Customer Pledge

*You are entitled to be treated with friendliness, honesty, courtesy, and respect. You will receive full value for your money and a good buy at a fair price. You are entitled to prompt, courteous, and knowledgeable answers to your questions. We strive to treat you exactly as we want to be treated when we are someone else's customers. We will work hard to assure that you are proud of your investment in your home, and that your satisfaction is our main concern*

## Our Customers Write

### ***The quality of your construction is superior***

Dear Keith:

... Kathie and I consider ourselves tremendously lucky to have worked with you in the building of our home. The quality of your construction is superior. We are reminded of that virtually every day as we live in our home. Further, your honesty and integrity completed so well what could have been a disastrous situation.

James Gallagher  
Lamoine

### ***Very polite and helpful***

All workers were very polite, considerate, and helpful beyond the call of duty. Especially appreciative of no "boom-boxes" serenading the neighborhood!

Pauline Carlisle  
Bangor

### ***Very pleased with crew***

We were both so very pleased with the crew on this job; everyone was courteous and removed dirty shoes every time they came in and out of the house. We are so amazed at the talent that Paul Laffey has, and that he can do just about anything you ask of him. We feel he is a big plus for your business.

Ken and I have given your business name to several people and said how nice it is to do business with you folds.

Gary Proulx has been outstanding as the project manager for this job and the one at the lake. He has been so helpful time and time again, always returning our many phone calls if he's not available when we call. We also consider him a big asset to your company!

Ken and Linda Hews  
Brewer

### ***Thank you for Todd, Bill, and Dana***

It was a pleasure to have these gentlemen work for us. Todd was always kind and the best I have had to work for us. Bill was exact, and a joy to have in our house. Dana is an efficient electrician.

It has been a wonderful experience to meet these young men, who are gentlemen, hard workers, and efficient in their job.

To have Todd as the lead carpenter was truly a gift from God. I recommend him and the others for a wonderful job well done.

Thank you.  
God bless them and give them good jobs.

Annemaria Schmidt  
Milo

## Keith Trembley Builder completes phase 2 at Hews cottage on Sebec Lake

(Continued from page 1)

completed by Keith Trembley Builder three years ago.

Preliminary work on phase 2 began in March. Estimator Gary Proulx, who had also worked with the Hews on phase 1, said the boundary lines had to be established and the driveway relocated.

"We had to be cautious," Gary said. "We didn't want the garage to overpower the cottage. Rather, we wanted to fit the garage on the lot so that it would look as if it and the main cottage were built at the same time."

Site work for the garage and the drive way was scheduled to begin in August, but first the crew had to address a major drainage issue with the original foundation for the cottage.

When it rained, water would run down the side of the hill, enter the foundation, and run across the basement floor to the sump. As a result, anything stored in the basement had to be placed on pallets—and even with the pallets, there was always the risk that the power might go out or the sump pump might fail.

"The sump pump ran steadily, and we needed to fix that," Gary said. "We excavated the area around the foundation and we found that the original foundation contractor had not properly installed the drainage pipes, which prevented the drainage from working properly."



The retaining wall with the garage under construction.

Repairs were made, but rather than assume that the problem was solved, Gary decided to test the system to see if it was working as it should. It wasn't.

"We got some colored water, poured it in at one end, and timed it coming out the other end," Gary said.

"It took 7 minutes for the colored water to pass through the drainage pipe, so we knew something was wrong. We did some more digging, and, sure enough, there was a sag in a pipe which needed to be repaired."

Gary said the Hews are ecstatic about the results.

"There are no more water problems," he said. "The sump pump used to come on every few minutes. Now, it hasn't run at all for three weeks. Oh how reassuring the sound of silence can be!"

With the drainage situation resolved, Haley Construction of Sangerville, the site work subcontractor, began excavating for the parking and turnaround area. Fill from the excavation was used to create a berm to direct the water flow down the hill away from the buildings.

The Haley Construction crew, led by foreman Gary Kennedy, then erected a series of cobblestone-face retaining walls made with Redi-Rock, a manufactured concrete product



A Redi-Rock retaining wall was installed behind the cottage.

that looks like rock along with two sets of steps made from the same materials, creating a courtyard effect for the front of home.

Haley Construction is the northern Maine dealer for Redi-Rock, which it manufactures at its plant in Sangerville. Redi-Rock retaining walls are made with base blocks weigh about 2,400 pounds each. Because of their size and interlocking design, the blocks can be used to build retaining walls up to 13 feet high without geogrid or tiebacks.

Steve Spruce, Dave Mitchell, and Dan Simon of Keith Trembley Builder started putting vinyl siding on the cottage during the last week in August and completed the job in mid-September. The cottage is now entirely wrapped with vinyl siding and the trims are wrapped with alum coil stock. Painting is now a thing of the past.

Construction of the garage began in mid-September and will be completed in mid-October. Dennis Prewitt is the lead carpenter, Bill Wolfe is doing the plumbing, and Dana Gagnon is the electrical subcontractor.

"This will be an exceptional looking project," Gary says. "The two buildings will accent each other and will look as if they were part of a single design."

In addition to the loft and storage area, the garage will house a small bathroom with shower for seasonal use.

**Keith Trembley Builder, Inc.**

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**Keith Trembley Builder, Inc.**  
*is a Certified Pella Contractor<sup>SM</sup>*

**Keith Trembley Builder, Inc. has been in business for over 25 years. We provide services all over Maine for all of your building, remodeling, and restoration needs.**

Has your address changed? If you would like to continue to receive this newsletter, call us at 827-4205 and let us know your new address!

**KTB/PDR complete restoration of fire-damaged Monroe home**

Keith Trembley Builder/Paul Davis Restoration has completed a 16-week project to restore a home in Monroe that was severely damaged by fire last winter.

The fire, which occurred February 19, was limited to the kitchen area, but there was heavy smoke damage throughout the house.

The owners, Gregg and Billy Casella, discovered the fire about 11 p.m. when they saw flames shooting out from the kitchen after returning home from a trip to Bangor for supper and a movie.

About 30 firefighters from Monroe, Brooks, Jackson, West Frankfort, and Winterport responded to the alarm and extinguished the blaze before it could spread to the rest of the house.

The fire marshall said the cause of the fire could not be determined.

Bob Cyr, Estimator/Projects Manager for Keith Trembley Builder/Paul Davis Restoration, met with the Casellas later that month and submitted a restoration proposal for the house on March 1.

Work started in mid-March, with an estimated completion time of 16 weeks.

"We wanted to finish the job by

July 31, so that the family could return to their home, and we did," said Bob.

Bob says the first step in the restoration process is to replace any burned timbers. Then, the structure is thoroughly cleaned using a process that is designed to eliminate all traces of the fire.

The crew wipes down all the soot with chemical sponges. Every piece of timber is hand-wiped and then sprayed with fire spray, a penetrating sealer that encapsulates any odor that might be left in the wood

"We warrantee our workmanship for five years," Bob says. "When we rebuild, we make sure that there's never a sense that there was a fire in the house."

Once the cleaning process is completed, the crew proceeds as they would when building a house from scratch. They start with the rough in of electrical, the rough-in plumbing, and the insulation, with inspections done by state code enforcement after each phase.

Although the restoration process generally maintains the home in its past form and structure, the Casellas were able to make some changes to

the layout of the kitchen-laundry area, moving a few walls and adding some windows to bring in more natural light. The changes fell within the repair budget cost and reconstruction guidelines.

Stone-looking tiles and birch flooring were installed to bring the restored house more in tune with nature.

On the exterior, a lot of the cedar clapboards and one whole half slope of the roof had to be replaced.

Bob said the Casellas were very happy with the results. Mr. Casella, owner of Casella Customs, is a self-employed finish carpenter who does custom building.

"They were very informed and knowledgeable customers who knew what they wanted and knew just how things should be," Bob said. "I believe we satisfied them 100%."

The lead carpenters on the project were Dan Simons and Steve Spruce. Bill Wolfe of the PDR Plumbing Division handled the plumbing, and Paul Roy of Wog's Electric was the electrical subcontractor.